Cintas Corporation Announces Fiscal 2014 Results and Gain on the Previously Announced Document Shredding Transaction

CINCINNATI, July 15, 2014 -- Cintas Corporation (Nasdaq: CTAS) today reported results for its fourth quarter and full fiscal year ended May 31, 2014. Revenue for the fourth quarter and for the fiscal year was \$1.16 billion and \$4.55 billion, respectively. The fiscal year revenue of \$4.55 billion is a record level for Cintas. Net income for the fourth quarter and for the fiscal year was \$127.2 million and \$374.4 million, respectively. Earnings per diluted share (EPS) for the fourth quarter and the fiscal year were \$1.03 and \$3.05, respectively. Fourth quarter net income and EPS figures included a positive impact of \$32.9 million and \$0.27, net of tax, respectively, related to the closing of the previously announced partnership transaction with Shred-it International Inc. (the "Shred-it Transaction"), which closed on April 30, 2014. The impact of the Shred-it Transaction will be further explained in the Operating Income and Net Income Results section below.

REVENUE RESULTS

Fourth quarter revenue of \$1.16 billion grew 2.5% compared to last year's fourth quarter revenue of \$1.13 billion. However, this revenue growth rate was negatively affected by the impact of the Shred-it Transaction. The table below labeled 4th Quarter Revenue Results shows fourth quarter revenue for Cintas, separately presented for revenue unaffected by the Shred-it Transaction and for Document Shredding. With the closing of the Shred-it Transaction effective April 30, 2014, Cintas will no longer include Document Shredding revenue in its reported revenue. As a result, we believe that revenue unaffected by the Shred-it Transaction is more representative of the ongoing revenue stream of Cintas.

For the businesses unaffected by the Shred-it Transaction, fourth quarter revenue grew 4.7% over last year's fourth quarter. When adjusting for one fewer workday in this year's fourth quarter compared to last year's fourth quarter, revenue for the businesses unaffected by the Shred-it Transaction grew 6.3%. Organic growth for those businesses, which adjusts for both the impact of acquisitions and the difference in workdays, was 6.1%. Scott D. Farmer, Chief Executive Officer, stated, "After very challenging weather in our third quarter, we are pleased to see our revenue growth rate rebound in the fourth quarter. Our Rental operating segment organic growth quarter."

4th Quarter Revenue Results (dollar amounts in millions)	<u>Q4, FY14</u>	<u>Q4, FY13</u>	Growth %	Workday Adjusted <u>Growth %</u>	Organic <u>Growth %</u>
Number of workdays	65	66		See Note 1	See Note 2
Rental Uniforms & Ancillary Products	\$ 825.0	\$ 785.0	5.1%	6.7%	6.7%
Uniform Direct Sales	118.5	124.7	(5.0%)	(3.6%)	(3.6%)
First Aid, Safety & Fire Protection	137.2	125.4	9.5%	11.1%	10.2%
Document Storage	23.1	19.1	20.7%	22.6%	15.4%
Revenue unaffected by					
Shred-it Transaction	\$1,103.8	\$1,054.2	4.7%	6.3%	6.1%
Document Shredding – See Note 3	53.7	74.9	(28.3%)	(27.2%)	7.8%
Total Cintas Revenue	\$1,157.5	\$1,129.1	2.5%	4.1%	6.2%

- Note 1 Workday adjusted growth reflects the impact of having one fewer workday in the fourth quarter of fiscal 2014 compared to the fourth quarter of fiscal 2013.
- Note 2 Organic growth reflects the revenue growth when adjusting for the impact of acquisitions and the Shred-it Transaction and of having one fewer workday in the fourth quarter of fiscal 2014 compared to the fourth quarter of fiscal 2013.
- Note 3 Q4, FY14 Document Shredding revenue is for the two month period March 1, 2014 to April 30, 2014. Q3, FY13 Document Shredding revenue is for the three month period March 1, 2013 to May 31, 2013.

OPERATING INCOME AND NET INCOME RESULTS

Fourth quarter operating income was \$123.8 million, but was negatively affected by the impact of the Shred-it Transaction. The table below labeled 4th Quarter Operating Income Results shows fourth quarter operating income for Cintas, separately presented for operating income unaffected by the Shred-it Transaction and for Document Shredding related items. With the closing of the Shred-it Transaction effective April 30, 2014, we recognized an asset impairment charge and transaction costs associated with the Shred-it Transaction. As a result, we believe that operating income unaffected by the Shred-it Transaction costs associated with the Shred-it Transaction is more representative of our fourth quarter operating performance.

For the businesses unaffected by the Shred-it Transaction, fourth quarter operating income was \$165.4 million and grew 10.3% over last year's fourth quarter. Fourth quarter operating income as a percent of revenue for these businesses was 15.0%, which was an improvement from the 14.2% in last year's fourth quarter. Mr. Farmer added, "We continue to see good leveraging of our infrastructure as our revenue grows, and the route capacity added last fiscal year continues to improve in efficiency and allows our service teams to add more products and services for our customers."

4th Quarter Operating Income Results (dollar amounts in millions)	<u>Q4, FY14</u>	% of <u>Revenue</u>	<u>Q4, FY13</u>	% of <u>Revenue</u>	Operating Income <u>Growth %</u>
Rental Uniforms & Ancillary					
Products	\$ 135.2	16.4%	\$ 117.5	15.0%	15.0%
Uniform Direct Sales	14.9	12.6%	18.1	14.5%	(17.4%)
First Aid, Safety & Fire Protection	16.3	11.9%	13.9	11.1%	17.2%
Document Storage	(1.0)	(4.3%)	0.4	2.0%	(350.0%)
Operating Income unaffected					
by Shred-it Transaction	\$ 165.4	15.0%	\$ 149.9	14.2%	10.3%
Document Shredding	0.8		4.0		
Asset impairment charge	(16.1)		-		
Shredding transaction costs	(26.3)				
Total Operating Income	\$ 123.8	10.7%	\$ 153.9	13.6%	(19.6%)

The asset impairment charge primarily related to the write-off of certain Document Shredding information technology assets used specifically in the Document Shredding business. The shredding transaction costs primarily related to legal and professional fees and the early vesting of restricted stock grants and stock options associated with the employees who transferred employment from Cintas to Shred-it. The table below shows the total impact of the Shred-it Transaction on the fourth quarter results and the fiscal year 2014 results.

Cintas Results for 4th Quarter, Fiscal 2014 (dollar amounts in millions, except EPS)	As R	eported	mpact of it Transaction		usted for the -it Transaction
Operating Income unaffected by Shred-it Transaction	\$	165.4	_	\$	165.4
Document Shredding Operating Income	Ŧ	0.8	-	Ŧ	0.8
Asset impairment charge		(16.1)	\$ (16.1)		-
Shredding transaction costs		(26.3)	(26.3)		-
Operating Income	\$	123.8	\$ (42.4)	\$	166.2
Gain on deconsolidation of shredding		106.4	106.4		-
Interest Expense, net		(16.3)	-		(16.3)
Income before income taxes	\$	213.9	\$ 64.0	\$	149.9
Income Taxes		86.7	31.1		55.6
Net Income	\$	127.2	\$ 32.9	\$	94.3
EPS	\$	1.03	\$ 0.27	\$	0.76

Cintas Results for Fiscal Year 2014

(dollar amounts in millions, except EPS) -	As Repo		Impact of I-it Transaction	,	usted for the -it Transaction
Operating Income unaffected by					
Shred-it Transaction	\$ 60	3.5	-	\$	603.5
Document Shredding Operating Income		8.1	-		8.1
Asset impairment charge	(16	5.1) \$	(16.1)		-
Shredding transaction costs	(28	.5)	(28.5)		-
Operating Income	\$ 56	7.0 \$	(44.6)	\$	611.6
Gain on deconsolidation of shredding	10	6.4	106.4		-
Interest Expense, net	(65	.6)	-		(65.6)
Income before income taxes	\$ 60	7.8 \$	61.8	\$	546.0
Income Taxes	23	3.4	30.3		203.1
Net Income	\$ 37	4.4 \$	31.5	\$	342.9
EPS	\$ 3	.05 \$	0.26	\$	2.79

Upon the closing of the Shred-it Transaction, Cintas contributed its Document Shredding business to a partnership with Shred-it International Inc. As a result, Cintas will no longer reflect the assets or liabilities associated with that business in its balance sheet after April 30, 2014. Instead, we will report the investment in the partnership with Shred-it International Inc. in the line item on our balance sheet entitled "Investments." U.S. generally accepted accounting principles require us to initially record this investment at fair market value, which has resulted in a gain of \$106.4 million. Somewhat offsetting this gain are the \$16.1 million asset impairment charge and the \$28.5 million shredding transaction costs described above. The combined net income and EPS impact of the Shred-it Transaction on the fiscal 2014 results was \$31.5 million and \$0.26, net of tax, respectively.

Net income was \$127.2 million and \$374.4 million for the fourth quarter and fiscal 2014, respectively. However, these figures were positively impacted by the Shred-it Transaction as noted above. Net income, adjusted for the Shred-it Transaction, which is more representative of the operating performance of Cintas, was \$94.3 million and \$342.9 million for the fourth quarter and fiscal 2014, respectively. Net income growth over last fiscal year, adjusted for the Shred-it Transaction, for the fourth quarter and fiscal 2014 was 9.7% and 8.7%, respectively. EPS, adjusted for the Shred-it Transaction, was \$0.76 and \$2.79 for the fourth quarter and fiscal 2014, respectively. EPS growth over last fiscal year, adjusted for the Shred-it Transaction, for the fourth quarter and fiscal 2014, respectively.

During the fourth quarter and into June 2014, Cintas purchased 4.1 million shares of common stock at a cost of \$250.0 million. This share buyback had an impact of less than \$0.01 on fourth quarter EPS since it occurred so late in the quarter. However, it is expected to benefit fiscal year 2015 EPS by approximately \$0.09. As of July 15, 2014, the Company has \$254.4 million available under the current Board stock repurchase authorization. The total share purchases included acquiring 3.4 million shares at an aggregate cost of approximately \$204.2 million during the fourth quarter, and the

remaining 0.7 million shares were purchased during June 2014 at an aggregate cost of approximately \$45.8 million.

FISCAL YEAR 2015 GUIDANCE

Mr. Farmer concluded, "As we enter fiscal 2015, we remain encouraged by the performance of our businesses and the execution of our strategies by our employees, who we call partners, but we continue to look for more consistency from the U.S. economy. While the U.S. employment performance has improved during the past few months, we still see narrowness in that performance and are uncertain that the improved performance can continue. We have developed our guidance for fiscal 2015 with the assumption that generally inconsistent U.S. economic performance will continue. We expect fiscal 2015 revenue to be in the range of \$4.425 billion to \$4.525 billion, and fiscal 2015 EPS to be in the range of \$3.06 to \$3.15. This guidance assumes no income contribution from the partnership with Shred-it International Inc. due to the expectation of first year integration and transition expenses."

As mentioned earlier in this press release, upon the closing of the Shred-it Transaction on April 30, 2014, we will no longer include Document Shredding revenue in our reported revenue. The table below shows a comparison of fiscal 2014 revenue to 2015 revenue guidance.

Revenue Guidance (dollar amounts in millions)	Fiscal 2014	Fiscal 2015 Low End <u>of Range</u>	Growth vs. Fiscal 2014	Fiscal 2015 High End <u>of Range</u>	Growth vs. Fiscal 2014
Revenue, excluding Document Shredding	\$4,276.1	\$4,425.0	3.5%	\$4,525.0	5.8%
Document Shredding Revenue	275.7				
Total Cintas Revenue	\$4,551.8				

The table below shows a comparison of fiscal 2014 EPS to 2015 EPS guidance.

EPS Guidance	Fiscal 2014	Fiscal 2015 Low End <u>of Range</u>	Growth vs. Fiscal 2014	Fiscal 2015 High End <u>of Range</u>	Growth vs. Fiscal 2014
EPS, excluding Document Shredding	\$ 2.75	\$ 3.06	11.3%	\$ 3.15	14.5%
Impact of Shredding business	0.04				
Impact of Shred-it Transaction	0.26				
Total Cintas EPS	\$ 3.05				

The fiscal 2015 EPS guidance incorporates the impact of the share buybacks that occurred in May and June 2014. It does not assume any additional share buybacks.

About Cintas

Headquartered in Cincinnati, Cintas Corporation provides highly specialized services to businesses of all types primarily throughout North America. Cintas designs, manufactures and implements corporate identity uniform programs, and provides entrance mats, restroom supplies, first aid, safety, fire protection products and services and document management services for over one million businesses. Cintas is a publicly held company traded over the Nasdaq Global Select Market under the symbol CTAS and is a component of the Standard & Poor's 500 Index.

CAUTION CONCERNING FORWARD-LOOKING STATEMENTS

The Private Securities Litigation Reform Act of 1995 provides a safe harbor from civil litigation for forward-looking statements. Forward-looking statements may be identified by words such as "estimates," "anticipates," "predicts," "projects," "plans," "expects," "intends," "target," "forecast," "believes," "seeks," "could," "should," "may" and "will" or the negative versions thereof and similar words, terms and expressions and by the context in which they are used. Such statements are based upon current expectations of Cintas and speak only as of the date made. You should not place undue reliance on any forward-looking statement. We cannot guarantee that any forward-looking statement will be realized. These statements are subject to various risks, uncertainties, potentially inaccurate assumptions and other factors that could cause actual results to differ from those set forth in or implied by this Press Release. Factors that might cause such a difference include, but are not limited to, the Shred-it partnership's ability to promptly and effectively integrate the Cintas Document Shredding business with Shred-it's Document Shredding business; the Shred-it partnership's ability to realize any synergies from the combination of the Cintas Document Shredding business with Shred-it's Document Shredding business; the ability to successfully explore strategic opportunities for the Cintas Global Document Storage and Imaging business; the possibility of greater than anticipated operating costs including energy and fuel costs; lower sales volumes; loss of customers due to outsourcing trends; the performance and costs of integration of acquisitions; fluctuations in costs of materials and labor including increased medical costs; costs and possible effects of union organizing activities; failure to comply with government regulations concerning employment discrimination, employee pay and benefits and employee health and safety; uncertainties regarding any existing or newly-discovered expenses and liabilities related to environmental compliance and remediation; the cost, results and ongoing assessment of internal controls for financial reporting required by the Sarbanes-Oxley Act of 2002: disruptions caused by the inaccessibility of computer systems data; the initiation or outcome of litigation. investigations or other proceedings; higher assumed sourcing or distribution costs of products; the disruption of operations from catastrophic or extraordinary events; the amount and timing of repurchases of our common stock, if any; changes in federal and state tax and labor laws; the reactions of competitors in terms of price and service; the ultimate impact of the Affordable Care Act; and the finalization of our financial statements for the year ended May 31, 2014. Cintas undertakes no obligation to publicly release any revisions to any forward-looking statements or to otherwise update any forward-looking statements whether as a result of new information or to reflect events, circumstances or any other unanticipated developments arising after the date on which such statements are made. A further list and description of risks, uncertainties and other matters can be found in our Annual Report on Form 10-K for the year ended May 31, 2013 and in our reports on Forms 10-Q and 8-K. The risks and uncertainties described herein are not the only ones we may face. Additional risks and uncertainties presently not known to us or that we currently believe to be immaterial may also harm our business.

For additional information, contact:

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J. Michael Hansen, Vice President and Treasurer – 513-701-2079

Cintas Corporation Consolidated Balance Sheets (In thousands except share data)

ASSETS	May 31, 2014	May 31, 2013
Current assets: Cash and cash equivalents Marketable securities Accounts receivable, net Inventories, net Uniforms and other rental items in service Income taxes, current Prepaid expenses and other current assets Total current assets	\$ 513,288 - 508,427 251,239 506,537 - - 26,190 1,805,681	\$ 352,273 5,680 496,049 240,440 496,752 9,102 24,530 1,624,826
Property and equipment, at cost, net	855,702	986,703
Investments Goodwill Service contracts, net Other assets, net	458,357 1,267,411 55,675 19,626	101,525 1,517,560 92,153 22,865
	\$ 4,462,452	\$ 4,345,632
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities: Accounts payable Accrued compensation and related liabilities Accrued liabilities Income taxes, current Deferred tax liability Long-term debt due within one year Total current liabilities	\$ 150,070 85,026 299,727 5,960 88,845 503 630,131	\$ 121,029 78,050 271,821 - 77,169 8,187 556,256
Long-term liabilities: Long-term debt due after one year Deferred income taxes Accrued liabilities Total long-term liabilities	1,300,477 246,044 <u>92,942</u> 1,639,463	1,300,979 210,483 <u>76,422</u> 1,587,884
Shareholders' equity: Preferred stock, no par value: 100,000 shares authorized, none outstanding Common stock, no par value: 425,000,000 shares authorized FY14: 176,378,412 issued and 117,037,784 outstanding FV14: 176,378,412 issued and 117,037,784 outstanding	- 251,753	- 186,332
FY13: 174,786,010 issued and 122,281,507 outstanding Paid-in capital Retained earnings Treasury stock: FY14: 59,340,628 shares FY13: 52,504,503 shares	134,939 3,998,893 (2,221,155)	109,822 3,717,771 (1,850,556)
Accumulated other comprehensive income Total shareholders' equity	<u></u>	<u>38,123</u> 2,201,492
	\$ 4,462,452	\$ 4,345,632

Cintas Corporation Consolidated Condensed Statements of Cash Flows (In thousands)

	Twelve Months Ended			nded
Cash flows from operating activities:	Ма	y 31, 2014		y 31, 2013
Net income	\$	374,442	\$	315,442
Adjustments to reconcile net income to net cash provided				
by operating activities:				
Depreciation		168,220		165,664
Amortization of intangible assets		22,642		23,713
Stock-based compensation		29,875		23,310
Gain on deconsolidation of Shredding Shredding transaction asset impairment charge		(106,441) 16,143		-
Shredding transaction costs		26,057		-
Deferred income taxes		47,109		48,023
Change in current assets and liabilities, net of		,		,
acquisitions of businesses: Accounts receivable, net		(56,231)		(42,704)
Inventories, net		(11,062)		(42,704) 10,997
Uniforms and other rental items in service		(11,435)		(44,179)
Prepaid expenses		(2,177)		(3,281)
Accounts payable		30,446		25,023
Accrued compensation and related liabilities		10,931		(13,161)
Accrued liabilities		54,237		31,873
Income taxes payable		15,213		12,028
Net cash provided by operating activities		607,969		552,748
Cash flows from investing activities:				
Capital expenditures		(145,580)		(196,486)
Proceeds from redemption of marketable securities		54,196		161,478
Purchase of marketable securities and investments		(65,858)		(178,464)
Proceeds from Shredding transaction, net of cash contributed		179,359		-
Acquisitions of businesses, net of cash acquired		(33,441)		(69,370)
Other, net		(5,219)		(1,339)
Net cash used in investing activities		(16,543)		(284,181)
Cash flows from financing activities:				
Proceeds from issuance of debt		-		250,000
Repayment of debt		(8,187)		(225,636)
Proceeds from exercise of stock-based compensation awards		41,902		14,807
Dividends paid		(93,320)		(79,744)
Repurchase of common stock		(370,599)		(215,681)
Other, net		469		196
Net cash used in financing activities		(429,735)		(256,058)
Effect of exchange rate changes on cash and cash equivalents		(676)		(61)
Net increase in cash and cash equivalents		161,015		12,448
Cash and cash equivalents at beginning of period		352,273		339,825
Cash and cash equivalents at end of period	\$	513,288	\$	352,273

Cintas Corporation Consolidated Condensed Statements of Income (In thousands except per share data)

	Three Months Ended (Unaudited)				
		May 31, 2014		May 31, 2013	% Change
Revenue:	•				
Rental uniforms and ancillary products Other services	\$	825,046	\$	785,018	5.1 -3.4
Total revenue	\$	332,433	\$	344,068 1,129,086	-3.4 2.5
Iotal levellue	φ	1,157,479	φ	1,129,000	2.5
Costs and expenses:					
Cost of rental uniforms and ancillary products	\$	465,498	\$	454,438	2.4
Cost of other services		199,619		207,433	-3.8
Selling and administrative expenses		326,090		313,344	4.1
Shredding transaction asset impairment charge		16,143		-	100.0
Shredding transaction costs		26,323			100.0
Operating income	\$	123,806	\$	153,871	-19.5
Gain on deconsolidation of Shredding	\$	106,441	\$	-	100.0
Interest income		(33)		(51)	-35.3
Interest expense		16,396		16,518	-0.7
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Income before income taxes	\$	213,884	\$	137,404	55.7
Income taxes		86,660		51,427	68.5
Net income	\$	127,224	\$	85,977	48.0
Per share data:					
Basic earnings per share	\$	1.04	\$	0.69	50.7
Diluted earnings per share	\$	1.03	\$	0.69	49.3
Weighted average number of shares outstanding		119,541		122,392	
Diluted average number of shares outstanding		120,886		123,103	

Twelve Months Ended May 31, May 31, 2014 2013 % Change Revenue: Rental uniforms and ancillary products \$ 3,223,930 \$ 3,044,587 5.9 Other services 1,327,882 1,271,884 4.4 Total revenue \$ 4,551,812 \$ 5.5 4,316,471 Costs and expenses: Cost of rental uniforms and ancillary products \$ 1,829,427 \$ 1,756,297 4.2 Cost of other services 807,999 773,107 4.5 Selling and administrative expenses 1,221,856 1,302,752 6.6 Shredding transaction asset impairment charge 16,143 100.0 -Shredding transaction costs 28,481 100.0 Operating income \$ 567,010 \$ 565,211 0.3 Gain on deconsolidation of Shredding \$ 106,441 \$ _ 100.0 Interest income (409) -44.0 (229) 65,712[´] Interest expense 65,822 0.2 Income before income taxes \$ 607,858 \$ 499,908 21.6 Income taxes 233,416 184,466 26.5 Net income \$ 374,442 \$ 315,442 18.7 Per share data: Basic earnings per share \$ 3.08 \$ 2.53 21.7 Diluted earnings per share 21.0 3.05 2.52 \$ Weighted average number of shares outstanding 120,377 123,956 Diluted average number of shares outstanding 121,640 124,531

CINTAS CORPORATION SUPPLEMENTAL DATA

Three Mor	ths Ended
May 31,	May 31,
2014	2013

Rental uniforms and ancillary products gross margin	43.6%	42.1%
Other services gross margin	40.0%	39.7%
Total gross margin	42.5%	41.4%
Net margin	11.0%	7.6%
Depreciation and amortization	\$45,577	\$48,251
Capital expenditures	\$31,965	\$44,687

	Twelve Months Ended		
	May 31, 2014	May 31, 2013	
Rental uniforms and ancillary products gross margin	43.3%	42.3%	
Other services gross margin Total gross margin	39.2% 42.1%	39.2% 41.4%	
Net margin	8.2%	7.3%	
Depreciation and amortization	\$190,862	\$189,377	
Capital expenditures	\$145,580	\$196,486	
Debt / EBITDA	1.6	1.9	

Reconciliation of Non-GAAP Financial Measures and Regulation G Disclosure

The press release contains non-GAAP financial measures within the meaning of Regulation G promulgated by the Securities and Exchange Commission. To supplement its consolidated financial statements presented in accordance with U.S. generally accepted accounting principles (GAAP), the Company provides additional measures of revenue and related growth, operating income and related growth, net income, earnings per diluted share, debt and cash flow. The Company believes that these non-GAAP financial measures are appropriate to enhance understanding of its past performance as well as prospects for future performance. Reconciliations of the differences between these non-GAAP financial measures with the most directly comparable financial measures calculated in accordance with GAAP are shown in the tables within the narrative of the press release or below.

Computation of Workday Adjusted Revenue Growth

		Three	e Months Ended			Twelv		
	 May 31, 2014		May 31, 2013	Growth %	May 31, 2014		May 31, 2013	Growth %
Revenue	\$ <i>а</i> 1,157,479	\$	<i>в</i> 1,129,086	G 2.5% G =(A-B)/B	\$	<i>1</i> 4,551,812 \$	<i>J</i> 4,316,471	0 5.5% 0=(I-J)/J
Workdays in the period	с 65		д 66			к 260	L 261	
Revenue adjusted for workday difference	\$ <i>E</i> 1,175,286	\$	<i>F</i> 1,129,086	<i>Н</i> 4.1% <i>Н=(Е-F)/F</i>	\$	м 4,569,319 \$	 4,316,471	P 5.9% P=(M-N)/N
	E=(A/C)*D		F=(B/D)*D			M=(I/K)*L	N=(J/L)*L	

Management believes that Workday Adjusted Revenue Growth is valuable to investors because it reflects the revenue performance compared to a prior period with the same number of revenue generating days.

Computation of Debt to EBITDA

	As of								
	Ma 20			May 31, 2013					
Long-term debt Letters of credit	\$	1,300,980 85,115	\$	1,309,166 85,775					
Debt	\$	1,386,095	\$	1,394,941					
		s Ended							
	May 31, 2014								
Net Income	\$	374,442	\$	315,442					
Add back:									
Interest expense		65,822		65,712					
Taxes		233,416		184,466					
Depreciation		168,220		165,664					
Amortization		22,642		23,713					
EBITDA	\$	864,542	\$	754,997					
Debt / EBITDA		1.6		1.9					

Management believes the ratio of debt to earnings before interest, taxes, depreciation and amortization (EBITDA) is valuable to investors, particularly investors of the company's debt, because it is a common metric that reflects the company's earnings and cash flow available for debt service payments.

Computation of Free Cash Flow

	Twelve Months Ended						
		May 31, 2014	May 31, 2013				
Net Cash Provided by Operations	\$	607,969	\$	552,748			
Capital Expenditures	\$	(145,580)	\$	(196,486)			
Free Cash Flow	\$	462,389	\$	356,262			

Management uses free cash flow to assess the financial performance of the Company. Management believes that free cash flow is useful to investors because it relates the operating cash flow of the Company to the capital that is spent to continue, improve and grow business operations.

SUPPLEMENTAL SEGMENT DATA	Rental Uniforms and Ancillary Products		Uniform Direct Sales		First Aid, Safety and Fire Protection		Document Management		Corporate	Total		
For the three months ended May 31, 2014												
Revenue			\$	118,462		137,226		76,745		\$ 1,157,479		
Gross margin			\$	35,508	\$	61,158	\$	36,148	\$	\$ 492,362		
Selling and administrative expenses		224,334	\$	20,598	\$	44,891	\$	36,267	\$ -	\$ 326,090		
Gain on deconsolidation of Shredding, net of impairment charges												
and other Shredding transaction costs	\$	-	\$	-	\$	-	\$	63,975	\$ -	63,975		
Interest income		-	\$	-	\$	-	\$	-	\$ (33)	(33)		
Interest expense		-	\$	-	\$	-	\$	-	\$ 16,396	16,396		
Income (loss) before income taxes	\$	135,214	\$	14,910	\$	16,267	\$	63,856	\$ (16,363)	\$ 213,884		
For the three months ended May 31, 2013												
Revenue	\$	785,018	\$	124,717	\$	125,360	\$	93,991	\$ -	\$ 1,129,086		
Gross margin	\$	330,580	\$	38,472	\$	54,593	\$	43,570	\$ -	\$ 467,215		
Selling and administrative expenses	\$	213,044	\$	20,421	\$	40,716	\$	39,163	\$ -	\$ 313,344		
Interest income	\$	-	\$	-	\$	-	\$	-	\$ (51)	\$ (51)		
Interest expense	\$	-	\$	-	\$	-	\$	-	\$ 16,518	\$ 16,518		
Income (loss) before income taxes	\$	117,536	\$	18,051	\$	13,877	\$	4,407	\$ (16,467)	\$ 137,404		
For the twelve months ended May 31, 2014												
Revenue	\$	3,223,930	\$	455,485	\$	514,429	\$	357,968	\$ -	\$ 4,551,812		
Gross margin	\$	1,394,503	\$	130,018	\$	225,238	\$	164,627	\$ -	\$ 1,914,386		
Selling and administrative expenses	\$	887,444	\$	83,309	\$	176,286	\$	155,713	\$ -	\$ 1,302,752		
Gain on deconsolidation of Shredding, net of impairment charges												
and other Shredding transaction costs	\$	-	\$	-	\$	-	\$	61,817	\$ -	\$ 61,817		
Interest income	\$	-	\$	-	\$	-	\$	-	\$ (229)	\$ (229)		
Interest expense	\$	-	\$	-	\$	-	\$	-	\$ 65,822	\$ 65,822		
Income (loss) before income taxes	\$	507,059	\$	46,709	\$	48,952	\$	70,731	\$ (65,593)	\$ 607,858		
Assets	\$	2,875,014	\$	142,033	\$	422,015	\$	510,102	\$ 513,288	\$ 4,462,452		
For the twelve months ended May 31, 2013												
Revenue	\$	3,044,587	\$	461,328	\$	460,592	\$	349,964	\$ -	\$ 4,316,471		
Gross margin	\$	1,288,290	\$	134,985	\$	199,314	\$	164,478	\$ -	\$ 1,787,067		
Selling and administrative expenses			\$	81,739	\$	156,232		148,636	\$ -	1,221,856		
Interest income	\$	· -	\$	-	\$	-	\$	· -	\$ (409)	\$ (409)		
Interest expense	\$	-	\$	-	\$	-	\$	-	\$ 65,712	65,712		
Income (loss) before income taxes		453,041	\$	53,246	\$	43,082	\$	15,842	\$ (65,303)	499,908		
Assets			\$	152,551	\$	398,614	\$	605,573	\$ 357,953	4,345,632		
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