# **Cintas Corporation Announces Fiscal 2015 Third Quarter Results**

**CINCINNATI, March 18, 2015 -- Cintas Corporation** (Nasdaq: CTAS) today reported revenue for its third quarter ended February 28, 2015, of \$1.11 billion, which represented organic growth of 7.5%. Organic growth adjusts for the impacts of acquisitions, foreign currency and the contribution of the Document Shredding business to Shred-it International Inc. ("Shred-it"). Fiscal 2015 third quarter revenue was approximately the same total as last year's third quarter. This year's third quarter revenue does not include any Document Shredding revenue as a result of the transaction with Shred-it (the "Shred-it Transaction") that closed on April 30, 2014, whereas last year's third quarter does.

Operating income for the fiscal 2015 third quarter was \$173.6 million, an increase of 16.1% compared to last fiscal year's third quarter. Net income for the fiscal 2015 third quarter was \$94.9 million, and earnings per diluted share (EPS) for the fiscal 2015 third quarter were \$0.80. Fiscal 2015 third quarter net income and EPS were negatively impacted by \$6.8 million and \$0.06, respectively, due to the recording of a net loss on Cintas' investment in Shred-it. Shred-it results in the period were adversely affected by integration costs and foreign currency exchange due to the weakened Canadian dollar. Fiscal 2015 third quarter EPS from discontinued operations was \$0.01. Fiscal 2015 third quarter EPS, excluding the Shred-it impact and discontinued operations was \$0.85. Operating income, net income and EPS are discussed in more detail in the Fiscal 2015 Third Quarter Results section below.

"Our third quarter results reflect a continuation of the fiscal 2015 game plan," said Scott D. Farmer, Cintas' Chief Executive Officer. "Our employees, whom we call partners, continue to execute at high levels. In addition to the solid results for the quarter, we are pleased to report that we purchased 3.2 million shares of our common stock during the third quarter, demonstrating our commitment to provide shareholder value." The shares purchased during the third quarter were done so at an aggregate cost of \$250.8 million, and this concluded the \$500 million share buyback program authorized by Cintas' Board of Directors in July 2013. As announced on January 13, 2015, the Board of Directors approved an additional \$500 million share buyback program, and that entire program remains available as of March 18, 2015.

# FISCAL 2015 THIRD QUARTER RESULTS

The table below labeled "3<sup>rd</sup> Quarter Revenue Results" presents third quarter revenue for Cintas, reflecting the second quarter sale of the Document Storage and Imaging business and presented to exclude fiscal 2014 third quarter Document Shredding revenue. Effective April 30, 2014, Cintas entered into a partnership transaction with the shareholders of Shred-it to combine Cintas' Document Shredding business with Shred-it's Document Shredding business. Subsequent to the closing of the Shred-it Transaction, Cintas no longer includes Document Shredding revenue in its reported revenue. As a result, we believe that revenue excluding Document Shredding revenue is more representative of the ongoing revenue of Cintas.

3 <sup>rd</sup> Quarter Revenue Results (dollar amounts in millions)	Q3, FY15 <u>(See Note 1)</u>	Q3, FY14 <u>(See Note 1)</u>	Growth %	Organic Growth % <u>(See Note 2)</u>
Rental Uniforms & Ancillary Products Uniform Direct Sales First Aid, Safety & Fire Protection	\$ 859.5 112.2 137.1	\$ 801.7 107.7 126.7	7.2% 4.2% 8.2%	7.8% 4.8% 7.5%
Revenue, excluding Document Shredding	\$1,108.8	\$1,036.1	7.0%	7.5%
Document Shredding (See Note 3)	_	74.9	-	-
Total Cintas Revenue	\$1,108.8	\$1,111.0	(0.2%)	7.5%

- Note 1 Both fiscal 2015 and 2014 third quarter revenue reflect the classification of the Document Storage and Imaging business to discontinued operations, and as a result, no revenue amounts are included in either period.
- Note 2 Organic growth reflects the revenue growth for the third quarter of fiscal 2015 when adjusting for the impact of acquisitions, foreign currency and the Shred-it Transaction, compared to the third quarter of fiscal 2014.
- Note 3 As a result of the Shred-it Transaction, Cintas no longer includes Document Shredding revenue in its reported revenue. However, the fiscal 2014 third quarter Document Shredding revenue must continue to be included in the reported fiscal 2014 third quarter revenue in accordance with generally accepted accounting principles ("GAAP").

The tables below show revenue, gross margin, operating income, net income from continuing operations and EPS from continuing operations for the third quarter of fiscal 2015 and fiscal 2014, as reported and as adjusted. The adjustments between results as reported and as adjusted are explained below. We present revenue, gross margin, operating income, net income from continuing operations and EPS from continuing operations, as adjusted, because we believe they are more representative of the ongoing performance of Cintas.

Q3, Fiscal 2015 (dollar amounts in millions, except EPS)	(see	eported Note 1)	Shr In	cument edding npact Note 2)	<u>As adjı</u>	usted	Percent of <u>Revenue</u>
Revenue	\$	1,108.8		-	\$	1,108.8	100.0%
Gross Margin		475.3		-		475.3	42.9%
Operating Income		173.6		-		173.6	15.7%
Net Income, continuing operations		93.6	\$	(6.8)		100.4	9.1%
EPS, continuing operations	\$	0.79	\$	(0.06)	\$	0.85	

Q3, Fiscal 2014 (dollar amounts in millions, except EPS)	eported <u>Note 1)</u>	Shre Im	ument dding bact <u>Note 2)</u>	<u>As adjı</u>	usted	Percent of <u>Revenue</u>
Revenue	\$ 1,111.0	\$	74.9	\$	1,036.1	100.0%
Gross Margin	469.6		33.2		436.4	42.1%
Operating Income	149.6		1.3		148.3	14.3%
Net Income, continuing operations	84.3		0.8		83.5	8.1%
EPS, continuing operations	\$ 0.69	\$	0.01	\$	0.68	

- Note 1 The "As reported" figures for both fiscal 2015 and 2014 third quarters reflect the change in classification of the Document Storage and Imaging business to discontinued operations within the Consolidated Condensed Statements of Income.
- Note 2 As a result of the Shred-it Transaction, Cintas no longer includes Document Shredding results in its reported revenue, gross margin and operating income. During fiscal 2015, Cintas will recognize its share of the Shred-it partnership income, net of tax, in net income from continuing operations and EPS from continuing operations. Cintas' share of the fiscal 2015 third quarter Shred-it net income was \$(6.8) million. In accordance with GAAP, the fiscal 2014 third quarter Document Shredding revenue, gross margin, operating income, net income from continuing operations and EPS from continuing operations results must continue to be included in the reported fiscal 2014 results because of Cintas' continuing ownership in Shred-it.

Fiscal 2015 third quarter gross margin was \$475.3 million, or 42.9% of third quarter revenue, compared to the fiscal 2014 third quarter gross margin, as adjusted, of \$436.4 million, or 42.1% of last year's third quarter revenue. Fiscal 2015 gross margin increased 8.9% compared to last year's adjusted third quarter margin.

Fiscal 2015 third quarter operating income was \$173.6 million, or 15.7% of third quarter revenue, compared to the fiscal 2014 third quarter operating income, as adjusted, of \$148.3 million, or 14.3% of last year's third quarter revenue. Fiscal 2015 operating income increased 17.1% compared to last year's adjusted third quarter income.

Fiscal 2015 third quarter net income from continuing operations and EPS from continuing operations, as adjusted, increased over the fiscal 2014 third quarter by 20.2% and 25.0%, respectively.

## FISCAL YEAR 2015 GUIDANCE

Mr. Farmer concluded, "We are updating our fiscal 2015 guidance based on our third quarter results. We expect fiscal 2015 revenue to be in the range of \$4.46 billion to \$4.49 billion, and fiscal 2015 EPS to be in the range of \$3.55 to \$3.58. This guidance assumes no EPS impact in the fourth quarter from the partnership with Shred-it due to continued integration and transition expenses. This guidance also assumes no deterioration in the U.S. economy and does not consider any additional share buybacks."

As mentioned earlier in this press release, subsequent to the closing of the Shred-it Transaction on April 30, 2014, we no longer include Document Shredding revenue in our reported revenue. The table below shows a comparison of fiscal 2014 revenue to our updated 2015 revenue guidance.

Updated Revenue Guidance (dollar amounts in millions)	Fiscal 2014	Fiscal 2015 Low End <u>of Range</u>	Growth vs. <u>Fiscal 2014</u>	Fiscal 2015 High End <u>of Range</u>	Growth vs. Fiscal 2014
Revenue, excluding Document Shredding	\$4,193.9	\$4,460.0	6.3%	\$4,490.0	7.1%
Document Shredding Revenue	275.7				
Total Cintas Revenue	\$4,469.6				

The table below shows a comparison of fiscal 2014 EPS to our updated 2015 EPS guidance.

Updated EPS Guidance	Fiscal 2014	Fiscal 2015 Low End <u>of Range</u>	Growth vs. Fiscal 2014	Fiscal 2015 High End <u>of Range</u>	Growth vs. Fiscal 2014
EPS, excluding Special Items	\$ 2.75	\$ 3.31	20.4%	\$ 3.34	21.5%
Impact of Shredding business	0.04	(0.06)		(0.06)	
Impact of sale of stock in equity investment	-	0.11		0.11	
Impact of Shred-it Transaction	0.26	0.04		0.04	
Impact of discontinued operations	-	0.15	-	0.15	
Total Reported Cintas EPS	\$ 3.05	\$ 3.55	16.4%	\$ 3.58	17.4%

## About Cintas

Headquartered in Cincinnati, Cintas Corporation provides highly specialized services to businesses of all types primarily throughout North America. Cintas designs, manufactures and implements corporate identity uniform programs, and provides entrance mats, restroom supplies, first aid, safety and fire protection products and services. Cintas is a publicly held company traded over the Nasdaq Global Select Market under the symbol CTAS and is a component of the Standard & Poor's 500 Index.

### CAUTION CONCERNING FORWARD-LOOKING STATEMENTS

The Private Securities Litigation Reform Act of 1995 provides a safe harbor from civil litigation for forward-looking statements. Forward-looking statements may be identified by words such as "estimates," "anticipates," "predicts," "projects," "plans," "expects," "intends," "target," "forecast," "believes," "seeks," "could," "should," "may" and "will" or the negative versions thereof and similar words, terms and expressions and by the context in which they are used. Such statements are based upon current expectations of Cintas and speak only as of the date made. You should not place undue reliance on any forward-looking statement. We cannot guarantee that any forward-looking statement will be realized. These statements are subject to various risks, uncertainties, potentially inaccurate assumptions and other factors that could cause actual results to differ from those set forth in or implied by this Press Release. Factors that might cause such a difference include, but are not limited to, the Shred-it partnership's ability to promptly and effectively integrate the Cintas Document Shredding business with Shred-it's Document Shredding business; the Shred-it partnership's ability to realize any synergies from the combination of the Cintas Document Shredding business with Shred-it's Document Shredding business; the Shred-it partnership's ability to provide a proper accounting of its results; the possibility of greater than anticipated operating costs including energy and fuel costs; lower sales volumes: loss of customers due to outsourcing trends: the performance and costs of integration of acquisitions; fluctuations in costs of materials and labor including increased medical costs; costs and possible effects of union organizing activities; failure to comply with government regulations concerning employment discrimination, employee pay and benefits and employee health and safety; uncertainties regarding any existing or newly-discovered expenses and liabilities related to environmental compliance and remediation; the cost, results and ongoing

assessment of internal controls for financial reporting required by the Sarbanes-Oxley Act of 2002; disruptions caused by the inaccessibility of computer systems data; the initiation or outcome of litigation, investigations or other proceedings; higher assumed sourcing or distribution costs of products; the disruption of operations from catastrophic or extraordinary events; the amount and timing of repurchases of our common stock, if any; changes in federal and state tax and labor laws; the reactions of competitors in terms of price and service; the ultimate impact of the Affordable Care Act; and the finalization of our financial statements for the quarter ended February 28, 2015. Cintas undertakes no obligation to publicly release any revisions to any forward-looking statements or to otherwise update any forward-looking statements whether as a result of new information or to reflect events, circumstances or any other unanticipated developments arising after the date on which such statements are made. A further list and description of risks, uncertainties and other matters can be found in our Annual Report on Form 10-K for the year ended May 31, 2014 and in our reports on Forms 10-Q and 8-K. The risks and uncertainties described herein are not the only ones we may face. Additional risks and uncertainties presently not known to us or that we currently believe to be immaterial may also harm our business.

For additional information, contact:

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Paul F. Adler, Corporate Controller – 513-573-4195

### Cintas Corporation Consolidated Balance Sheets (In thousands except share data)

ASSETS	February 28, 2015	May 31, 2014
Current assets: Cash and cash equivalents Marketable securities Accounts receivable, net Inventories, net Uniforms and other rental items in service Income taxes, current Assets held for sale Prepaid expenses and other current assets Total current assets	(unaudited) \$ 445,314 44,874 497,978 234,641 524,065 6,633 21,132 22,482 1,797,119	\$ 513,288 - 508,427 251,239 506,537 - - 26,190 1,805,681
Property and equipment, at cost, net	853,391	855,702
Investments Goodwill Service contracts, net Other assets, net	445,538 1,194,389 44,824 18,079 \$ 4,353,340	458,357 1,267,411 55,675 19,626 \$ 4,462,452
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LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities: Accounts payable Accrued compensation and related liabilities Accrued liabilities Income taxes, current Deferred tax liability Liabilities held for sale Long-term debt due within one year Total current liabilities	\$ 198,946 78,007 281,872 - 106,788 612 - - 666,225	\$ 150,070 85,026 299,727 5,960 88,845 - 503 630,131
Long-term liabilities: Long-term debt due after one year Deferred income taxes Accrued liabilities Total long-term liabilities	1,300,000 232,232 <u>107,217</u> 1,639,449	1,300,477 246,044 <u>92,942</u> 1,639,463
Shareholders' equity: Preferred stock, no par value: 100,000 shares authorized, none outstanding Common stock, no par value: 425,000,000 shares authorized FY15: 177,886,323 issued and 114,344,969 outstanding FY14: 176,378,412 issued and 117,037,784 outstanding	- 320,248	- 251,753
Paid-in capital Retained earnings Treasury stock: FY15: 63,541,354 shares FY14: 59,340,628 shares Accumulated other comprehensive (loss) income	145,130 4,122,354 (2,535,803) (4,263)	134,939 3,998,893 (2,221,155) 28,428
Total shareholders' equity	2,047,666	2,192,858
	\$ 4,353,340	\$ 4,462,452

### Cintas Corporation Consolidated Condensed Statements of Cash Flows (Unaudited) (In thousands)

Cash flows from operating activities:February 28, 2015February 28, 2014Net income\$ 325,403\$ 247,218Adjustments to reconcile net income to net cash provided by operating activities: Depreciation104,950127,761Depreciation104,950127,761Amortization of intangible assets11,00017,524Stock-based compensation36,01622,248Gain on slorage transaction(35,036)-Gain on deconsolidation of Shredding business(6,619)-Change in current assets and liabilities, net of acquisitions of businesses:15,4288,733Change in current assets and liabilities, net of acquisitions of businesses:(16,09)(14,42)Prepaid expenses and other current assets(1,609)(1,420)Prepaid expenses and other current assets(1,609)(1,822)Accounds prevable, net (12,566)18,270(18,270)Net cash provided by operating activities7,784385,773Cash flows from investing activities(16,3040)(113,615)Cash flows from investing activities(16,3040)(113,615)Proceeds from Shredding transaction3,344-Proceeds from Shredding transaction3,344-Proceeds from Shredding transaction3,344-Proceeds from Shredding transaction3,344-Proceeds from Shredding transaction3,343-Dividends received on equity method investment5,247-Accuel tousinesses, net of cash acquired(3,76) </th <th></th> <th></th> <th>Nine Mont</th> <th colspan="3">nths Ended</th>			Nine Mont	nths Ended		
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Proceeds from redemption of marketable securities18,71149,635Purchase of marketable securities and investments(79,947)(63,335)Proceeds from Storage transactions, net of cash contributed154,891-Proceeds from Storage transaction3,344-Proceeds from sale of stock of an equity method investment29,933-Dividends received on equity method investment5,247-Acquisitions of businesses, net of cash acquired(13,798)(32,965)Other, net1,583(868)Net cash used in investing activities(43,076)(161,148)Cash flows from financing activities:(201,941)(93,314)Repayment of debt(201,941)(93,314)Proceeds from exercise of stock-based compensation awards3,13910,339Dividends paid(201,941)(93,314)Repurchase of common stock(314,648)(164,462)Other, net3,13910,339Net cash used in financing activities(481,950)(226,161)Effect of exchange rate changes on cash and cash equivalents(7,588)(1,878)Net decrease in cash and cash equivalents(67,974)(3,414)Cash and cash equivalents at beginning of period513,288352,273	Cash flows from investing activities:					
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Other, net1,583(868)Net cash used in investing activities(43,076)(161,148)Cash flows from financing activities:(456)(8,010)Proceeds from exercise of stock-based compensation awards Dividends paid Repurchase of common stock(456)(8,010)Other, net(201,941)(93,314)Net cash used in financing activities(481,950)(226,161)Effect of exchange rate changes on cash and cash equivalents(7,588)(1,878)Net decrease in cash and cash equivalents(67,974)(3,414)Cash and cash equivalents at beginning of period513,288352,273	Dividends received on equity method investment		5,247		-	
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Cash flows from financing activities:Repayment of debt(456)(8,010)Proceeds from exercise of stock-based compensation awards31,95629,286Dividends paid(201,941)(93,314)Repurchase of common stock(314,648)(164,462)Other, net3,13910,339Net cash used in financing activities(481,950)(226,161)Effect of exchange rate changes on cash and cash equivalents(7,588)(1,878)Net decrease in cash and cash equivalents(67,974)(3,414)Cash and cash equivalents at beginning of period513,288352,273	Other, net		1,583		(868)	
Repayment of debt(456)(8,010)Proceeds from exercise of stock-based compensation awards31,95629,286Dividends paid(201,941)(93,314)Repurchase of common stock(314,648)(164,462)Other, net3,13910,339Net cash used in financing activities(481,950)(226,161)Effect of exchange rate changes on cash and cash equivalents(7,588)(1,878)Net decrease in cash and cash equivalents(67,974)(3,414)Cash and cash equivalents at beginning of period513,288352,273	Net cash used in investing activities		(43,076)		(161,148)	
Proceeds from exercise of stock-based compensation awards31,95629,286Dividends paid(201,941)(93,314)Repurchase of common stock(314,648)(164,462)Other, net3,13910,339Net cash used in financing activities(481,950)(226,161)Effect of exchange rate changes on cash and cash equivalents(7,588)(1,878)Net decrease in cash and cash equivalents(67,974)(3,414)Cash and cash equivalents at beginning of period513,288352,273	Cash flows from financing activities:					
Proceeds from exercise of stock-based compensation awards31,95629,286Dividends paid(201,941)(93,314)Repurchase of common stock(314,648)(164,462)Other, net3,13910,339Net cash used in financing activities(481,950)(226,161)Effect of exchange rate changes on cash and cash equivalents(7,588)(1,878)Net decrease in cash and cash equivalents(67,974)(3,414)Cash and cash equivalents at beginning of period513,288352,273	Repayment of debt		(456)		(8 010)	
Dividends paid Repurchase of common stock(201,941) (93,314) (314,648) 3,139(93,314) (164,462) 10,339Net cash used in financing activities(481,950)(226,161)Effect of exchange rate changes on cash and cash equivalents(7,588)(1,878)Net decrease in cash and cash equivalents(67,974)(3,414)Cash and cash equivalents at beginning of period513,288352,273			· · ·		( , ,	
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Effect of exchange rate changes on cash and cash equivalents(7,588)(1,878)Net decrease in cash and cash equivalents(67,974)(3,414)Cash and cash equivalents at beginning of period513,288352,273			· · /		( , ,	
Net decrease in cash and cash equivalents(67,974)(3,414)Cash and cash equivalents at beginning of period513,288352,273	Net cash used in financing activities		(481,950)		(226,161)	
Cash and cash equivalents at beginning of period 513,288 352,273	Effect of exchange rate changes on cash and cash equivalents		(7,588)		(1,878)	
	Net decrease in cash and cash equivalents		(67,974)		(3,414)	
Cash and cash equivalents at end of period \$ 445,314 \$ 348,859	Cash and cash equivalents at beginning of period		513,288		352,273	
	Cash and cash equivalents at end of period	\$	445,314	\$	348,859	

#### Cintas Corporation Consolidated Condensed Statements of Income (Unaudited) (In thousands except per share data)

			Thre	e Months Ended	
	Fel	oruary 28, 2015	F	ebruary 28, 2014	% Change
Revenue:					
Rental uniforms and ancillary products	\$	859,520	\$	801,702	7.2
Other services	•	249,327	•	309,271	-19.4
Total revenue		1,108,847		1,110,973	-0.2
Costs and expenses:					
Cost of rental uniforms and ancillary products		476,092		450,086	5.8
Cost of other services		157,448		191,253	-17.7
Selling and administrative expenses		301,690		317,873	-5.1
Shredding transaction costs		-		2,158	-100.0
Operating income		173,617		149,603	16.1
Interest income		(96)		(44)	118.2
Interest expense		16,254		16,418	-1.0
		457 450		400.000	40.0
Income before income taxes		157,459		133,229 48,903	18.2 16.7
Income taxes Loss on investment in Shred-it, net of tax of \$4,010		57,052 (6,771)		40,903	-100.0
Income from continuing operations		93,636		84.326	11.0
Income from discontinued operations, net of tax of \$53		00,000		04,020	11.0
and \$284, respectively		1,247		276	351.8
Net income	\$	94,883	\$	84,602	12.2
Basic earnings per share:					
Continuing operations	\$	0.80	\$	0.70	14.3
Discontinued operations		0.01		0.00	100.0
Basic earnings per share	\$	0.81	\$	0.70	15.7
Diluted earnings per share:					
Continuing operations	\$	0.79	\$	0.69	14.5
Discontinued operations	Ψ	0.01	Ψ	0.00	100.0
Diluted earnings per share	\$	0.80	\$	0.69	15.9
Weighted average number of shares outstanding		116.178		119,913	
Diluted average number of shares outstanding		117,867		121,280	
output		,		,	

	Nine Months Ended					
	Fe	ebruary 28, 2015	F	ebruary 28, 2014	% Change	
Revenue:						
Rental uniforms and ancillary products	\$	2,581,820	\$	2,398,884	7.6	
Other services		752,483		936,266	-19.6	
Total revenue		3,334,303		3,335,150	0.0	
Costs and expenses:						
Cost of rental uniforms and ancillary products		1,424,661		1,363,929	4.5	
Cost of other services		474,965		578,413	-17.9	
Selling and administrative expenses		915,989		949,224	-3.5	
Shredding transaction costs		-		2,158	-100.0	
Operating income		518,688		441,426	17.5	
Gain on deconsolidation of Shredding business		6,619		-	100.0	
Gain on sale of stock of an equity method investment		21,739		-	100.0	
Interest income		(168)		(196)	-14.3	
Interest expense		48,766		49,426	-1.3	
ncome before income taxes		498,448		392,196	27.1	
ncome taxes		184,548		146,016	26.4	
oss on investment in Shred-it, net of tax of \$4,162		(7,027)		-	-100.0	
come from continuing operations		306,873		246,180	24.7	
come from discontinued operations, net of tax of \$12,204						
and \$740, respectively		18,530		1,038	1685.2	
et income	\$	325,403	\$	247,218	31.6	
asic earnings per share:						
Continuing operations	\$	2.61	\$	2.03	28.6	
Discontinued operations		0.16		0.01	1,500.0	
asic earnings per share	\$	2.77	\$	2.04	35.8	
iluted correince per chores						
luted earnings per share: Continuing operations	\$	2.58	\$	2.01	28.4	
Discontinued operations	Ψ	0.15	Ψ	0.01	1,400.0	
uted earnings per share	\$	2.73	\$	2.02	35.1	
eighted average number of shares outstanding		116,653		120,658		
Diluted average number of shares outstanding		118,214		121,814		
J		-,				

#### CINTAS CORPORATION SUPPLEMENTAL DATA

	Three Mon	Three Months Ended			
	February 28, 2015	February 28, 2014			
Rental uniforms and ancillary products gross margin	44.6%	43.9%			
Other services gross margin*	36.9%	38.2%			
Total gross margin*	42.9%	42.3%			
Net margin, continuing operations*	8.4%	7.6%			
	Nine Mont	ths Ended			

	Nine Mont	Nine Months Ended		
	February 28, 2015	February 28, 2014		
Rental uniforms and ancillary products gross margin	44.8%	43.1%		
Other services gross margin*	36.9%	38.2%		
Total gross margin*	43.0%	41.8%		
Net margin, continuing operations*	9.2%	7.4%		

\* Amounts presented for the three months and nine months ended February 28, 2014 have been adjusted to reflect the results of continuing operations.

#### Computation of Diluted Earnings Per Share from Continuing Operations

	Three Months Ended			nded
	February 28, 2015		Fe	bruary 28, 2014
Income from continuing operations	\$	93.636	\$	84.326
Less: income from continuing operations allocated to participating securities	Ŷ	951	Ŷ	740
Income from continuing operations available to common shareholders	\$	92,685	\$	83,586
Basic weighted average common shares outstanding		116,178		119,913
Effect of dilutive securities - employee stock options & awards		1,689		1,367
Diluted weighted average common shares outstanding		117,867		121,280
Diluted earnings per share from continuing operations	\$	0.79	\$	0.69
	Fel	Nine Mon pruary 28,		bruary 28,
		2015		2014
Income from continuing operations	\$	306,873	\$	246,180
		2,444		1,217
Less: income from continuing operations allocated to participating securities				
	\$	304,429	\$	244,963
Less: income from continuing operations allocated to participating securities	\$	304,429 116,653	\$	244,963 120,658
Less: income from continuing operations allocated to participating securities Income from continuing operations available to common shareholders	\$		\$	
Less: income from continuing operations allocated to participating securities Income from continuing operations available to common shareholders Basic weighted average common shares outstanding	\$	116,653	\$	120,658

#### Reconciliation of Non-GAAP Financial Measures and Regulation G Disclosure

The press release contains non-GAAP financial measures within the meaning of Regulation G promulgated by the Securities and Exchange Commission. To supplement its consolidated financial statements presented in accordance with U.S. generally accepted accounting principles (GAAP), the Company provides additional measures of revenue and related growth, gross margin, operating income, net income, earnings per diluted share, and cash flow. The Company believes that these non-GAAP financial measures are appropriate to enhance understanding of its past performance as well as prospects for future performance. Reconciliations of the differences between these non-GAAP financial measures with the most directly comparable financial measures calculated in accordance with GAAP are shown in the tables within the narrative of the press release or below.

#### **Computation of Free Cash Flow**

		Nine Months Ended					
	February 28, 2015			I	ebruary 28, 2014		
Net cash provided by operations	\$	6	464,640	\$	385,773		
Capital expenditures			(163,040)		(113,615)		
Free cash flow	9	6	301,600	\$	272,158		

Management uses free cash flow to assess the financial performance of the Company. Management believes that free cash flow is useful to investors because it relates the operating cash flow of the Company to the capital that is spent to continue, improve and grow business operations.

#### Results from Continuing Operations as Reported and as Adjusted

For the nine months ended February 28, 2015	s Reported see Note 1)	Document Shredding Impact (see Note 2)	Document Shredding Gain (see Note 3)	Gain on Investment Sale (see Note 4)	As Adjusted	Percent of Revenue
Revenue	\$ 3,334,303	\$ -	\$ -	\$ -	\$ 3,334,303	100.0%
Gross Margin	\$ 1,434,677	\$ -	\$ -	\$ -	\$ 1,434,677	43.0%
Operating Income	\$ 518,688	\$ -	\$ -	\$ -	\$ 518,688	15.6%
Net Income, continuing operations	\$ 306,873	\$ (7,027)	\$ 4,143	\$ 13,609	\$ 296,148	8.9%
Diluted earnings per share, continuing operations	\$ 2.58	\$ (0.06)	\$ 0.04	\$ 0.11	\$ 2.49	
For the nine months ended February 28, 2014						
Revenue	\$ 3,335,150	\$ 222,040	\$ -	\$ -	\$ 3,113,110	100.0%
Gross Margin	\$ 1,392,808	\$ 99,263	\$ -	\$ -	\$ 1,293,545	41.6%
Operating Income	\$ 441,426	\$ 5,097	\$ -	\$ -	\$ 436,329	14.0%
Net Income, continuing operations	\$ 246,180	\$ 3,195	\$ -	\$ -	\$ 242,985	7.8%
Diluted earnings per share, continuing operations	\$ 2.01	\$ 0.03	\$ -	\$ -	\$ 1.98	

Note 1 - The "As reported" figures reflect the change in classification of the Document Storage and Imaging business to discontinued operations within the Consolidated Condensed Statements of Income.

Note 2 - As a result of the Shred-it Transaction completed in fiscal 2014, Cintas no longer includes Document Shredding results in its reported revenue and gross margin. During fiscal 2015, Cintas will recognize its share of the Shred-it partnership income or loss in net income and earnings per share from continuing operations. In accordance with GAAP, the fiscal 2014 Document Shredding revenue, gross margin, operating income, net income and earnings per share from continuing operations.

Note 3 - Cintas recorded an additional gain related to the Shred-it Transaction due to receiving additional proceeds during the first quarter of fiscal 2015.

Note 4 - During the first quarter of fiscal 2015, Cintas recognized a gain on the sale of stock in an equity method investment.

SUPPLEMENTAL SEGMENT DATA	Rental Uniforms and Ancillary Products	Ancillary Uniform Direct and Fire Document			Corporate**	Total		
For the three months ended February 28, 2015								
Revenue	\$ 859,520	\$	112,185	137,142		-	\$ - \$	1,108,847
Gross margin		\$	31,109	60,770		-	\$ - \$	475,307
Selling and administrative expenses		\$	21,304	\$ 45,968	\$	-	\$ - \$	301,690
Interest income		\$	-	\$ -	\$	-	\$ (96) \$	(96)
Interest expense		\$	-	\$ -	\$	-	\$ 16,254 \$	16,254
Income (loss) before income taxes	\$ 149,010	\$	9,805	\$ 14,802	\$	-	\$ (16,158) \$	157,459
For the three months ended February 28, 2014								
Revenue			107,678	126,743		74,850	- \$	1,110,973
Gross margin		\$	29,659	\$ 55,131	\$	33,228	\$ - \$	469,634
Selling and administrative expenses		\$	20,405	\$ 44,477	\$	29,757	\$ - \$	317,873
Shredding transaction costs		\$	-	\$ -	\$	2,158	\$ - \$	2,158
Interest income		\$	-	\$ -	\$	-	\$ (44) \$	(44)
Interest expense		\$	-	\$ -	\$	-	\$ 16,418 \$	16,418
Income (loss) before income taxes	\$ 128,382	\$	9,254	\$ 10,654	\$	1,313	\$ (16,374) \$	133,229
As of and for the nine months ended February 28, 2015								
Revenue	1 1 1		334,851	417,632		-	\$ - \$	3,334,303
Gross margin		\$	94,026	\$ 183,492	\$	-	\$ - \$	1,434,677
Selling and administrative expenses		\$	64,664	\$ 142,337	\$	-	\$ - \$	915,989
Gain on deconsolidation of Shredding business		\$	-	\$ -	\$	-	\$ 6,619 \$	6,619
Gain on sale of stock of an equity method investment		\$	-	\$ -	\$	-	\$ 21,739 \$	21,739
Interest income		\$	-	\$ -	\$	-	\$ (168) \$	(168)
Interest expense		\$	-	\$ -	\$	-	\$ 48,766 \$	48,766
Income (loss) before income taxes			29,362	41,155	\$	-	\$ (20,240) \$	498,448
Assets	\$ 2,941,476	\$	127,652	\$ 444,763	\$	-	\$ 839,449 \$	4,353,340
As of and for the nine months ended February 28, 2014								
Revenue			337,023	377,203			\$ - \$	3,335,150
Gross margin		\$		164,080	\$	99,263	\$ - \$	1,392,808
Selling and administrative expenses		\$	62,711	\$ 131,395	\$	92,008	\$ - \$	949,224
Shredding transaction costs		\$	-	\$ -	\$	2,158	\$ - \$	2,158
Interest income		\$	-	\$ -	\$	-	\$ (196) \$	(196)
Interest expense		\$	-	\$ -	\$	-	\$ 49,426 \$	49,426
Income (loss) before income taxes		\$	31,799	\$ 32,685	\$	5,097	\$ (49,230) \$	392,196
Assets	\$ 2,852,065	\$	138,994	\$ 419,647	\$	484,112	\$ 505,623 \$	4,400,441

\* As a result of the Shred-it partnership transaction and the Document Storage and Imaging Transactions, we no longer have a Document Management Services Operating Segment. For illustrative purposes in this press release, we have shown the results of the Document Destruction business within the Document Management Services Operating Segment for the three and nine month periods ended February 28, 2014. However, this information will be combined into the Corporate Operating Segment for reporting purposes in the Form 10-Q.

\*\* Corporate assets as of February 28, 2015 include the investment in the Shred-it partnership. Corporate assets also include the real estate assets of the Document Storage and Imaging business that were not included in the sale transactions. Corporate assets as of February 28, 2014 include the assets of the Document Storage and Imaging business.