FOR IMMEDIATE RELEASE December 21, 2017

Cintas Corporation Announces Fiscal 2018 Second Quarter Results

CINCINNATI, December 21, 2017 -- Cintas Corporation (Nasdaq: CTAS) today reported results for its fiscal 2018 second quarter ended November 30, 2017.

Revenue for the second quarter was \$1.61 billion, an increase of 26.4% over last year's second quarter. The organic revenue growth rate, which adjusts for the impacts of acquisitions and foreign currency exchange rate fluctuations, was 7.7%. The organic revenue growth rates for the Uniform Rental and Facility Services and First Aid and Safety Services reportable operating segments were 7.3% and 10.8%, respectively.

Operating income for the second quarter of \$235 million increased 17.3% from last year's second quarter operating income of \$200 million. Operating income was negatively impacted by transaction and integration expenses related to the G&K Services, Inc. (G&K) acquisition by \$13 million in the second quarter of fiscal 2018 and \$3 million in the second quarter of fiscal 2017.

Net income from continuing operations for the second quarter of \$137 million increased 12.9% from last year's second quarter. Earnings per diluted share (EPS) from continuing operations for the second quarter were \$1.24 compared to \$1.12 for last year's second quarter. Fiscal 2018 and fiscal 2017 second quarter EPS included a negative impact of \$0.07 and \$0.02, respectively, from transaction and integration expenses related to the G&K acquisition. The following table provides a comparison of fiscal 2018 EPS to the comparable period of fiscal 2017:

Earnings Per Share Results	Three Months Ended					
	November 30, 2017			ember 30, 2016	Growth vs. FY 2017	
EPS - continuing operations	\$	1.24	\$	1.12		
G&K transaction and integration expenses		0.07		0.02		
EPS after above items	\$	1.31	\$	1.14	14.9%	
	Six Months Ended					
		ember 30, 2017		ember 30, 2016	Growth vs. FY 2017	
EPS - continuing operations	\$	2.69	\$	2.36		
G&K transaction and integration expenses		0.10		0.04		
EPS after above items	\$	2.79	\$	2.40	16.3%	

Scott D. Farmer, Cintas' Chairman and Chief Executive Officer, stated, "The integration of G&K continues to proceed as planned. Our pace increased in the second quarter, and we realized about \$14 million in synergies, which is almost twice the amount achieved in the first quarter. Also, significant progress was made in our implementation of an enterprise resource planning system, which remains on schedule. Finally, I thank our employees, whom we call partners, for steady focus on profitable growth as evidenced by strong organic revenue and earnings per share growth rates."

Mr. Farmer added, "Earlier this month, on December 8th, we were pleased to increase total shareholder return by paying an annual dividend of \$1.62 per share, an increase of 21.8% over last year's annual dividend. We have increased the annual dividend for 34 consecutive years."

Mr. Farmer concluded, "As a result of our second quarter results, we are increasing our annual guidance for fiscal 2018. We are raising our revenue guidance from a range of \$6.325 billion to \$6.400 billion to a range of \$6.365 billion to \$6.430 billion and EPS from continuing operations from a range of \$5.30 to \$5.38 to a range of \$5.39 to \$5.46. Fiscal 2018 guidance excludes any potential impact of U.S. tax reform. It also excludes any future transaction and integration expenses related to the G&K acquisition. However, we do expect these expenses to be incurred as we continue to integrate this significant acquisition, and we estimate that these expenses will total \$50 million to \$60 million for the full fiscal year."

The table below provides a comparison of fiscal 2017 revenue and EPS to our fiscal 2018 guidance.

	 Fiscal 2017	Fiscal 2018 Low end of Range		Growth vs. 2017	wth High		Fiscal 2018 High end of Range		Growth vs. 2017
<u>Revenue Guidance</u> (\$s in millions)									
Total Revenue	\$ 5,323.4	\$	6,365.0	19.6%	\$	6,430.0	20.8%		
Earnings Per Share Guidance									
EPS - continuing operations	\$ 4.17	\$	5.29		\$	5.36			
G&K transaction and integration expenses	0.60		0.10			0.10			
EPS after above items	\$ 4.77	\$	5.39	13.0%	\$	5.46	14.5%		

About Cintas

Cintas Corporation helps more than one million businesses of all types and sizes get **Ready**[™] to open their doors with confidence every day by providing a wide range of products and services that enhance our customers' image and help keep their facilities and employees clean, safe and looking their best. With products and services including uniforms, floor care, restroom supplies, first aid and safety products, fire extinguishers and testing, and safety and compliance training, Cintas helps customers get **Ready for the Workday**[™]. Headquartered in Cincinnati, Cintas is a publicly held company traded over the Nasdaq Global Select Market under the symbol CTAS and is a component of both the Standard & Poor's 500 Index and the Nasdaq-100 Index.

CAUTION CONCERNING FORWARD-LOOKING STATEMENTS

The Private Securities Litigation Reform Act of 1995 provides a safe harbor from civil litigation for forward-looking statements. Forward-looking statements may be identified by words such as "estimates," "anticipates," "predicts," "projects," "plans," "expects," "intends," "target," "forecast," "believes," "seeks," "could," "should," "may" and "will" or the negative versions thereof and similar words, terms and expressions and by the context in which they are used. Such statements are based upon current expectations of Cintas and speak only as of the date made. You should not place undue reliance on any forward-looking statement. We cannot guarantee that any forward-looking statement will be realized. These statements are subject to various risks, uncertainties, potentially inaccurate assumptions and other factors that could cause actual results to differ from those set forth in or implied by this Press Release. Factors that might cause such a difference include,

but are not limited to, risks inherent with the G&K transaction in the achievement of cost synergies and the timing thereof, including whether the transaction will be accretive and within the expected timeframe and the actual amounts of future transaction and integration expenses; the possibility of greater than anticipated operating costs including energy and fuel costs; lower sales volumes; loss of customers due to outsourcing trends; the performance and costs of integration of acquisitions, including G&K; fluctuations in costs of materials and labor including increased medical costs; costs and possible effects of union organizing activities; failure to comply with government regulations concerning employment discrimination, employee pay and benefits and employee health and safety; the effect on operations of exchange rate fluctuations, tariffs and other political, economic and regulatory risks; uncertainties regarding any existing or newlydiscovered expenses and liabilities related to environmental compliance and remediation; the cost, results and ongoing assessment of internal controls for financial reporting required by the Sarbanes-Oxley Act of 2002; costs of our SAP system implementation; disruptions caused by the inaccessibility of computer systems data, including cybersecurity risks; the initiation or outcome of litigation, investigations or other proceedings; higher assumed sourcing or distribution costs of products; the disruption of operations from catastrophic or extraordinary events, including the negative impacts from hurricanes Harvey and Irma; the amount and timing of repurchases of our common stock, if any; changes in federal and state tax and labor laws; and the reactions of competitors in terms of price and service. Cintas undertakes no obligation to publicly release any revisions to any forward-looking statements or to otherwise update any forward-looking statements whether as a result of new information or to reflect events, circumstances or any other unanticipated developments arising after the date on which such statements are made. A further list and description of risks, uncertainties and other matters can be found in our Annual Report on Form 10-K for the year ended May 31, 2017 and in our reports on Forms 10-Q and 8-K. The risks and uncertainties described herein are not the only ones we may face. Additional risks and uncertainties presently not known to us or that we currently believe to be immaterial may also harm our business.

For additional information, contact:

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Cintas Corporation Consolidated Condensed Balance Sheets (In thousands except share data)

ASSETS	November 30, 2017 (Unaudited)	May 31, 2017
Current assets:	(Onaudited)	
Cash and cash equivalents Marketable securities Accounts receivable, net Inventories, net Uniforms and other rental items in service Income taxes, current Prepaid expenses and other current assets Assets held for sale Total current assets	\$ 236,002 22,732 763,555 272,830 674,572 35,700 38,058 - 2,043,449	\$ 169,266 22,219 736,008 278,218 635,702 44,320 30,132 38,613 1,954,478
Property and equipment, net	1,353,159	1,323,501
Investments Goodwill Service contracts, net Other assets, net	175,663 2,811,796 565,574 29,160	164,788 2,782,335 586,988 31,967
	\$ 6,978,801	\$ 6,844,057
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities: Accounts payable Accrued compensation and related liabilities Accrued liabilities Debt due within one year Liabilities held for sale Total current liabilities	\$ 162,981 113,430 577,960 300,000 - 1,154,371	\$ 177,051 149,635 429,809 362,900 11,457 1,130,852
Long-term liabilities: Debt due after one year Deferred income taxes Accrued liabilities Total long-term liabilities	2,534,222 539,043 <u>198,132</u> 3,271,397	2,770,624 469,328 <u>170,460</u> 3,410,412
Shareholders' equity: Preferred stock, no par value: 100,000 shares authorized, none outstanding	-	-
Common stock, no par value: 425,000,000 shares authorized FY18: 182,338,749 issued and 106,470,073 outstanding FY17: 180,992,605 issued and 105,400,629 outstanding	600,563	485,068
Paid-in capital	192,191	223,924
Retained earnings Treasury stock: FY18: 75,868,676 shares FY17: 75,591,976 shares	5,349,539 (3,609,697)	5,170,830 (3,574,000)
Accumulated other comprehensive income (loss) Total shareholders' equity	20,437 2,553,033	(3,029) 2,302,793
	\$ 6,978,801	\$ 6,844,057

Cintas Corporation Consolidated Condensed Statements of Cash Flows (Unaudited) (In thousands)

	Six Months Ended				
	Nov	ember 30,	November 30,		
Cash flows from operating activities:		2017		2016	
Cash flows from operating activities: Net income	\$	354,320	\$	278,468	
Adjustments to reconcile net income to net cash provided					
by operating activities:					
Depreciation		107,578		79,590	
Amortization of intangible assets		31,261		7,460	
Stock-based compensation		55,204		39,582	
Gain on sale of business		(99,060)		-	
Gain on Shred-it Deferred income taxes		- 42,162		(25,876) (3,833)	
Change in current assets and liabilities, net of		42,102		(3,033)	
acquisitions of businesses:					
Accounts receivable, net		(24,800)		(44,920)	
Inventories, net		2,595		(14,616)	
Uniforms and other rental items in service		(33,294)		(4,315)	
Prepaid expenses and other current assets		(18,573)		(1,952)	
Accounts payable		(8,706)		15,451	
Accrued compensation and related liabilities		(36,480)		(18,936)	
Accrued liabilities and other		(1,940)		(4,866)	
Income taxes, current		8,742		484	
Net cash provided by operating activities		379,009		301,721	
Cash flows from investing activities:					
Capital expenditures		(132,466)		(155,173)	
Proceeds from redemption of marketable securities and investments		100,259		172,968	
Purchase of marketable securities and investments		(99,877)		(118,270)	
Proceeds from sale of business		127,835		-	
Proceeds from sale of investment in Shred-it		-		25,876	
Acquisitions of businesses, net of cash acquired		(1,099)		(17,778)	
Other, net		(870)		332	
Net cash used in investing activities		(6,218)		(92,045)	
Cash flows from financing activities:					
(Payments) issuance of commercial paper, net		(50,500)		66,000	
Repayment of debt		(250,000)		(250,000)	
Prepaid short-term debt financing fees		-		(13,495)	
Proceeds from exercise of stock-based compensation awards		28,558		19,225	
Repurchase of common stock		(35,697)		(19,230)	
Other, net		(1,882)		(5,572)	
Net cash used in financing activities		(309,521)		(203,072)	
Effect of exchange rate changes on cash and cash equivalents		3,466		(2,388)	
Net increase in cash and cash equivalents		66,736		4,216	
Cash and cash equivalents at beginning of period		169,266		139,357	
Cash and cash equivalents at end of period	\$	236,002	\$	143,573	

Cintas Corporation Consolidated Condensed Statements of Income (Unaudited) (In thousands except per share data)

	Three Months Ende				d		
	No	vember 30,	No	vember 30,			
		2017		2016	% Change		
Revenue:							
Uniform rental and facility services	\$	1,308,038	\$	1,000,015	30.8		
Other	Ψ	298,403	Ψ	271,062	10.1		
Total revenue		1.606.441		1,271,002	26.4		
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Costs and expenses:							
Cost of uniform rental and facility services		723,960		551,498	31.3		
Cost of other		166,112		154,361	7.6		
Selling and administrative expenses		468,084		361,415	29.5		
G&K Services, Inc. transaction and integration expenses		13,074		3,347	290.6		
Operating income		235,211		200,456	17.3		
Interest income		(291)		(31)	838.7		
Interest expense		29,129		13,267	119.6		
Income before income taxes		206,373		187,220	10.2		
Income taxes		68,636		65,270	5.2		
Income from continuing operations		137,737		121,950	12.9		
(Loss) income from discontinued operations, net of tax		(628)		18,427	-103.4		
Net income	\$	137,109	\$	140,377	-2.3		
Basic earnings (loss) per share:							
Continuing operations	\$	1.27	\$	1.15	10.4		
Discontinued operations	Ψ	(0.01)	Ψ	0.17	-105.9		
Basic earnings per share	\$	1.26	\$	1.32	-4.5		
Diluted earnings (loss) per share:							
Continuing operations	\$	1.24	\$	1.12	10.7		
Discontinued operations		(0.01)	-	0.17	-105.9		
Diluted earnings per share	\$	1.23	\$	1.29	-4.7		
Weighted average number of shares outstanding		106,340		104,957			
Diluted average number of shares outstanding		109,818		107,647			

	Six Months Ended				
	November 30,			vember 30,	
		2017		2016	% Change
Revenue:					
Uniform rental and facility services	\$	2,619,822	\$	1,994,297	31.4
Other		598,122		543,430	10.1
Total revenue		3,217,944		2,537,727	26.8
Costs and expenses:					
Cost of uniform rental and facility services		1,430,823		1,088,595	31.4
Cost of other		331,399		307,487	7.8
Selling and administrative expenses		954,367		731,118	30.5
G&K Services, Inc. transaction and integration expenses		17,045		6,134	177.9
Operating income		484,310		404,393	19.8
Interest income		(588)		(96)	512.5
Interest expense		59,446		27,439	116.6
Income before income taxes		425,452		377,050	12.8
Income taxes		126,607		118,892	6.5
Income from continuing operations		298,845		258,158	15.8
Income from discontinued operations, net of tax		55,475		20,310	173.1
Net income	\$	354,320	\$	278,468	27.2
Basic earnings per share:					
Continuing operations	\$	2.77	\$	2.42	14.5
Discontinued operations		0.51		0.19	168.4

Basic earnings per share	\$ 3.28	\$ 2.61	25.7
Diluted earnings per share:			
Continuing operations	\$ 2.69	\$ 2.36	14.0
Discontinued operations	0.50	0.19	163.2
Diluted earnings per share	\$ 3.19	\$ 2.55	25.1
Weighted average number of shares outstanding	106,039	104,719	
Diluted average number of shares outstanding	108,938	107,278	

CINTAS CORPORATION SUPPLEMENTAL DATA

	Three Mon	ths Ended
	November 30, 2017	November 30, 2016
Uniform rental and facility services gross margin	44.7%	44.9%
Other gross margin	44.3%	43.1%
Total gross margin	44.6%	44.5%
Net margin, continuing operations	8.6%	9.6%

	Six Months Ended				
	November 30, 2017	November 30, 2016			
Uniform rental and facility services gross margin	45.4%	45.4%			
Other gross margin	44.6%	43.4%			
Total gross margin	45.2%	45.0%			
Net margin, continuing operations	9.3%	10.2%			

Computation of Diluted Earnings Per Share from Continuing Operations

	Three Months Ended					
	Nov	Nov	vember 30,			
		2017				
Income from continuing operations	\$	137,737	\$	121,950		
Less: income from continuing operations allocated to participating securities		2,111		1,923		
Income from continuing operations available to common shareholders	\$	135,626	\$	120,027		
Basic weighted average common shares outstanding		106,340		104,957		
Effect of dilutive securities - employee stock options		3,478		2,690		
Diluted weighted average common shares outstanding		109,818		107,647		
Diluted earnings per share from continuing operations	\$	1.24	\$	1.12		

	Six Months Ended					
	Nov	rember 30, 2017	Nov	vember 30, 2016		
Income from continuing operations	\$	298,845	\$	258,158		
Less: income from continuing operations allocated to participating securities		5,298		4,775		
Income from continuing operations available to common shareholders	\$	293,547	\$	253,383		
Basic weighted average common shares outstanding		106,039		104,719		
Effect of dilutive securities - employee stock options		2,899		2,559		
Diluted weighted average common shares outstanding		108,938		107,278		
Diluted earnings per share from continuing operations	\$	2.69	\$	2.36		

Reconciliation of Non-GAAP Financial Measures and Regulation G Disclosure

The press release contains non-GAAP financial measures within the meaning of Regulation G promulgated by the Securities and Exchange Commission. To supplement its consolidated financial statements presented in accordance with U.S. generally accepted accounting principles (GAAP), the Company provides additional non-GAAP financial measures of earnings per diluted share and cash flow. The Company believes that these non-GAAP financial measures are appropriate to enhance understanding of its past performance as well as prospects for future performance. Reconciliations of the differences between these non-GAAP financial measures with the most directly comparable financial measures calculated in accordance with GAAP are shown in the tables within the narrative of the press release or below.

Earnings Per Share Results

	Three Months Ended						
	November 30,			ember 30,	Growth vs.	FY	
	2	2017		2016	2017		
EPS - continuing operations	\$	1.24	\$	1.12			
G&K Services, Inc. transaction and integration expenses		0.07		0.02			
EPS after above items	\$	1.31	\$	1.14	-	14.9%	

	Six Months Ended												
	Nove		ember 30, 2016	Growth vs. 2017	FY								
EPS - continuing operations G&K Services, Inc. transaction and integration expenses	\$	2.69 0.10	\$	2.36 0.04									
EPS after above items	\$	2.79	\$	2.40		16.3%							

Computation of Free Cash Flow

	S	Six Months Ended								
	Novemb 201									
Net Cash Provided by Operations	\$ 3	79,009 \$ 301,721								
Capital Expenditures	(1	32,466) (155,173)								
Free Cash Flow	\$ 2	46,543 \$ 146,548								

Management uses free cash flow to assess the financial performance of the Company. Management believes that free cash flow is useful to investors because it relates the operating cash flow of the Company to the capital that is spent to continue, improve and grow business operations.

SUPPLEMENTAL SEGMENT DATA	а	iform Rental nd Facility Services	First Aid and Safety Services	All Other	Corporate	Total
For the three months ended November 30, 2017						
Revenue	\$	1,308,038	\$ 139,090	\$ 159,313	\$ -	\$ 1,606,441
Gross margin	\$	584,078	\$ 65,260	\$ 67,031	\$ -	\$ 716,369
Selling and administrative expenses	\$	367,190	\$ 47,285	\$ 53,609	\$ -	\$ 468,084
G&K Services, Inc. transaction and integration expenses	\$	13,074	\$ -	\$ -	\$ -	\$ 13,074
Interest income	\$	-	\$ -	\$ -	\$ (291)	\$ (291)
Interest expense	\$	-	\$ -	\$ -	\$ 29,129	\$ 29,129
Income (loss) before income taxes	\$	203,814	\$ 17,975	\$ 13,422	\$ (28,838)	\$ 206,373
For the three months ended November 30, 2016						
Revenue	\$	1,000,015	\$ 124,797	\$ 146,265	\$ -	\$ 1,271,077
Gross margin	\$	448,517	\$ 57,545	\$ 59,156	\$ -	\$ 565,218
Selling and administrative expenses	\$	268,223	\$ 42,766	\$ 50,426	\$ -	\$ 361,415
G&K Services, Inc. transaction and integration expenses	\$	3,347	\$ -	\$ -	\$ -	\$ 3,347
Interest income	\$	-	\$ -	\$ -	\$ (31)	\$ (31)
Interest expense	\$	-	\$ -	\$ -	\$ 13,267	\$ 13,267
Income (loss) before income taxes	\$	176,947	\$ 14,779	\$ 8,730	\$ (13,236)	\$ 187,220
For the six months ended November 30, 2017						
Revenue	\$	2,619,822	\$ 279,672	\$ 318,450	\$ -	\$ 3,217,944
Gross margin	\$	1,188,999	\$ 132,035	\$ 134,688	\$ -	\$ 1,455,722
Selling and administrative expenses	\$	749,230	\$ 94,649	\$ 110,488	\$ -	\$ 954,367
G&K Services, Inc. transaction and integration expenses	\$	17,045	\$ -	\$ -	\$ -	\$ 17,045
Interest income	\$	-	\$ -	\$ -	\$ (588)	\$ (588)
Interest expense	\$	-	\$ -	\$ -	\$ • • •	\$ 59,446
Income (loss) before income taxes	\$	422,724	\$ 37,386	\$ 24,200	\$ (58,858)	\$ 425,452

For the six months ended November 30, 2016					
Revenue	\$ 1,994,297	\$ 249,636	\$ 293,794	\$ -	\$ 2,537,727
Gross margin	\$ 905,702	\$ 114,671	\$ 121,272	\$ -	\$ 1,141,645
Selling and administrative expenses	\$ 537,833	\$ 88,381	\$ 104,904	\$ -	\$ 731,118
G&K Services, Inc. transaction and integration expenses	\$ 6,134	\$ -	\$ -	\$ -	\$ 6,134
Interest income	\$ -	\$ -	\$ -	\$ (96)	\$ (96)
Interest expense	\$ -	\$ -	\$ -	\$ 27,439	\$ 27,439
Income (loss) before income taxes	\$ 361,735	\$ 26,290	\$ 16,368	\$ (27,343)	\$ 377,050